

**Ontario Land Trust Alliance Inc.**  
**Financial Statements**  
**For the year ended June 30, 2008**

## **Auditor's Report**

### **To the Members of the Ontario Land Trust Alliance Inc.**

I have audited the statement of financial position of Ontario Land Trust Alliance Inc. as at June 30, 2008 and the statement of operations and changes in cash flows for the year then ended. These financial statements are the responsibility of the Corporation's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with Canadian generally accepted auditing standards except as noted in the following paragraph. Those standards require that I plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many not-for-profit organizations, the Ontario Land Trust Alliance derives revenue from fundraising and donations which is not susceptible to satisfactory audit examination. Accordingly, my verification of these revenues was limited to amounts recorded in the records of the Organization and I was not able to determine whether any adjustments might be necessary to fundraising and donations revenue, net revenue, assets and net assets.

In my opinion, except for the effects of adjustments, if any, which I may have with respect to revenues from fundraising and donations, these financial statements present fairly, in all material respects, the financial position of the Corporation as at June 30, 2008 and the results of its operations for the year then ended in accordance with Canadian generally accepted accounting principles disclosed in Note 2 to the financial statements.

Brent J. Burns  
Chartered Accountant  
Licensed Public Accountant

Gananoque, Ontario

August 26, 2008

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**Ontario Land Trust Alliance Inc.**  
**Statement of Financial Position**

**June 30** **2008** **2007**

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**Assets**

**Current**

|                     |                  |                   |
|---------------------|------------------|-------------------|
| Cash                | \$ 76,841        | \$ 188,738        |
| Accounts receivable | 7,160            | 4,119             |
| Prepaid expenses    | <u>1,415</u>     | <u>2,323</u>      |
|                     | <b>\$ 85,416</b> | <b>\$ 195,180</b> |

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**Liabilities**

**Current**

|  |               |                |
|--|---------------|----------------|
| Accounts payable and accrued liabilities | \$ 7,108      | \$ 9,516       |
| Deferred revenue (Note 2)                | <u>39,071</u> | <u>152,987</u> |
|  | <u>46,179</u> | <u>162,503</u> |

**Net Assets**

|                         |                  |                   |
|-------------------------|------------------|-------------------|
| Unrestricted net assets | <u>39,237</u>    | <u>32,677</u>     |
|                         | <b>\$ 85,416</b> | <b>\$ 195,180</b> |

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**On behalf of the Volunteer Board of Governors:**

|  |                 |
|--|-----------------|
|  | <b>Director</b> |
|  | <b>Director</b> |

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**Ontario Land Trust Alliance Inc.**  
**Statement of Operations**

| <b>For the year ended June 30</b>     | <b>2008</b>      | <b>2007</b>      |
|---------------------------------------|------------------|------------------|
| <b>Revenue</b>                        |                  |                  |
| Government grants                     | \$ 312,315       | \$ 192,703       |
| Private grants                        | 61,003           | 49,000           |
| Memberships                           | 30,625           | 13,725           |
| Special events                        | 1,718            | 3,872            |
| Annual gathering                      | 18,000           | 33,215           |
| Other income                          | 6,219            | 6,210            |
| Donations                             | 1,915            | 2,640            |
|                                       | <u>431,795</u>   | <u>301,365</u>   |
| <b>Expenditures</b>                   |                  |                  |
| Operations                            | 76,790           | 62,797           |
| Organization assessment program       | 60,211           | 13,899           |
| Communication and membership services | 56,368           | 6,047            |
| Education and training                | 29,375           | 78,717           |
| OLTAP grants                          | 188,487          | 101,592          |
| Conservation agreement project        | 14,004           | 27,014           |
|                                       | <u>425,235</u>   | <u>290,066</u>   |
| <b>Net revenue for the year</b>       | <b>6,560</b>     | <b>11,299</b>    |
| <b>Net Assets</b>                     |                  |                  |
| - beginning of year                   | <u>32,677</u>    | <u>21,378</u>    |
| - end of year                         | <b>\$ 39,237</b> | <b>\$ 32,677</b> |

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**Ontario Land Trust Alliance Inc.**  
**Statement of Changes in Cash Flows**

| <b>For the year ended June 30</b>             | <b>2008</b>         | <b>2007</b>       |
|---|---------------------|-------------------|
| <b>Cash provided by (used in)</b>             |                     |                   |
| <b>Operating activities:</b>                  |                     |                   |
| Net revenue for the year                      | \$ 6,560            | \$ 11,299         |
| Change in non-cash working capital balances   | (118,457)           | (9,151)           |
| <b>Net increase in cash during the year</b>   | <b>(111,897)</b>    | <b>2,148</b>      |
| <b>Cash position - beginning of year</b>      | <b>188,738</b>      | <b>186,590</b>    |
| <b>Cash position - end of year</b>            | <b>\$ 76,841</b>    | <b>\$ 188,738</b> |
| <br><b>Change in non-cash working capital</b> |                     |                   |
| Accounts receivable                           | \$ (3,041)          | \$ 10,195         |
| Prepaid expenses                              | 908                 | (2,323)           |
| Accounts payable                              | (2,408)             | 7,821             |
| Deferred revenue                              | (113,916)           | (24,844)          |
|   | <b>\$ (118,457)</b> | <b>\$ (9,151)</b> |

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## **Ontario Land Trust Alliance Inc.** **Notes to Financial Statements**

**For the year ended June 30, 2008**

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### **1. Nature of the Organization**

The Ontario Land Trust Alliance Inc. has a mandate to encourage the land trust movement throughout Ontario. OLTA members protect wilderness, agricultural and other lands, water and facilities that have a natural cultural or heritage significance to communities throughout Ontario. OLTA is a province-wide network of members who adhere to the Canadian Land Trust Standards and Practices regarding the broad spectrum of land trust activities. OLTA is incorporated under the Canada Corporations' Act as a not-for profit organization and is a registered charity under the Income Tax Act of Canada.

### **2. Summary of Significant Accounting Policies**

#### **a) General**

The financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles.

#### **b) Revenue Recognition**

The Alliance follows the deferral method of accounting for contributions which include donations and grants.

Grants approved but not received at the end of an accounting period are accrued. Where a portion of a grant relates to a future period, it is deferred and recognized in the subsequent period.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Unrestricted investment income is recognized as revenue when earned.

Revenue from contracts, memberships, special events and revenues from other sources are recognized when the services are provided.

#### **c) Use of Estimates**

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

#### **d) Deferred Revenue**

Where a portion of a grant relates to expenses to be incurred in a future period, that portion is recorded as Deferred Revenue and recognized as revenue in the period in which the related expense is incurred.

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**Ontario Land Trust Alliance Inc.**  
**Notes to Financial Statements**

**For the year ended June 30, 2008**

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**3. Financial Instruments**

For cash, accounts receivable and accounts payable and accrued liabilities, the carrying amounts of these financial instruments approximate their fair value due to their short-term maturity or capacity of prompt liquidation.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest, currency or credit risks arising from these financial instruments.

The organization does not have significant concentrations of credit risk.